

MARYLAND JOINT INSURANCE ASSOCIATION  
COMPARATIVE INCOME STATEMENT AND EQUITY ACCOUNT

<u>DESCRIPTION</u>	<u>6 MONTHS ENDING 3/31/2019</u>	<u>PERCENT OF PREMIUMS EARNED</u>	<u>6 MONTHS ENDING 3/31/2018</u>	<u>PERCENT OF PREMIUMS EARNED</u>
<b><u>UNDERWRITING INCOME:</u></b>				
PREMIUMS WRITTEN	387,798		424,745	
PREMIUMS EARNED	<u>432,624</u>		<u>500,116</u>	
<b><u>DEDUCTIONS:</u></b>				
LOSSES INCURRED	147,410	34.07	284,908	56.97
LOSS EXPENSE INCURRED	57,093	13.20	109,114	21.82
COMMISSIONS	23,332	5.39	25,196	5.04
OPERATING EXPENSES INCURRED	436,761	100.96	469,107	93.80
PREMIUM TAXES INCURRED	<u>7,756</u>	<u>1.79</u>	<u>8,495</u>	<u>1.70</u>
TOTAL DEDUCTIONS	<u>672,352</u>	<u>155.41</u>	<u>896,820</u>	<u>179.32</u>
<b>NET UNDERWRITING GAIN OR (LOSS)</b>	<u>(239,728)</u>		<u>(396,704)</u>	
<b><u>OTHER INCOME OR (OUTGO)</u></b>				
NET INVESTMENT INCOME	-		-	
MISCELLANEOUS INCOME	<u>7,944</u>		<u>4,519</u>	
<b>TOTAL OTHER INCOME OR (OUTGO)</b>	<u>7,944</u>		<u>4,519</u>	
<b><u>EQUITY ACCOUNT:</u></b>				
BEGINNING MEMBERS EQUITY (DEFICIT)	(493,192)		(209,889)	
NET INCOME OR (LOSS)	(231,784)		(392,185)	
CHANGE IN MINIMUM PENSION LIABILITY	-		-	
UNASSIGNED FUNDS (PENSION)	-		-	
UNASSIGNED FUNDS (ACCUM POST RET BEN)	-		-	
CHANGE IN ASSETS NOT ADMITTED	2,564		9,851	
CHANGES TO PENSION & APRB REPORTING	-		-	
PRIOR PERIOD CHANGES POST AUDIT	-		(7,618)	
ASSESSMENTS OR (DISTRIBUTIONS)	<u>-</u>		<u>-</u>	
<b>ENDING MEMBERS' EQUITY (DEFICIT)</b>	<u>(722,412)</u>		<u>(599,841)</u>	

MARYLAND JOINT INSURANCE ASSOCIATION  
COMPARATIVE BALANCE SHEETS FOR THE  
PERIODS ENDED

<u>DESCRIPTION</u>	<u>3/31/2019</u>	<u>3/31/2018</u>	<u>CHANGE</u>
<b><u>ASSETS:</u></b>			
CASH	1,156,235	1,954,587	(798,352)
DCPIF MANAGEMENT FEES RECEIVABLE	28,370	49,668	(21,298)
ASSESSMENTS RECEIVABLE	-	-	-
INSTALLMENT PREMIUM RECEIVABLE	48,733	50,980	(2,247)
PRODUCER COMMISSION RECEIVABLE	-	203	(203)
MISCELLANEOUS RECEIVABLES	-	-	-
FIXED ASSETS	-	16,936	(16,936)
<b>TOTAL ASSETS</b>	<u><u>1,233,338</u></u>	<u><u>2,072,374</u></u>	<u><u>(839,036)</u></u>
<b><u>LIABILITIES AND EQUITY:</u></b>			
<b><u>RESERVE FOR</u></b>			
UNEARNED PREMIUM	427,961	484,674	(56,713)
ADVANCE PREMIUM	-	-	-
UNPAID LOSSES	124,785	300,570	(175,785)
UNPAID LOSS ADJUSTMENT EXPENSE	43,179	83,453	(40,274)
UNPAID PREMIUM TAXES	3,538	4,257	(719)
COMMISSIONS PAYABLE	6,343	8,899	(2,556)
<b>OPERATING EXPENSES:</b>			
ACCRUED EXPENSES / ACCOUNTS PAYABLE	64,613	77,178	(12,565)
POST RETIREMENT BENEFITS	1,010,609	1,171,531	(160,922)
PENSION LIABILITY	267,994	538,507	(270,513)
OTHER	-	-	-
AMOUNTS WITHHELD FOR OTHERS	<u>6,728</u>	<u>3,146</u>	<u>3,582</u>
<b>TOTAL LIABILITIES</b>	<u><u>1,955,750</u></u>	<u><u>2,672,215</u></u>	<u><u>(716,465)</u></u>
<b>MEMBERS' EQUITY (DEFICIT)</b>	<u><u>(722,412)</u></u>	<u><u>(599,841)</u></u>	<u><u>(122,571)</u></u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<u><u>1,233,338</u></u>	<u><u>2,072,374</u></u>	<u><u>(839,036)</u></u>

MARYLAND JOINT INSURANCE ASSOCIATION  
BALANCE SHEET  
March 31, 2019

<u>DESCRIPTION</u>	<u>LEDGER ASSETS</u>	<u>NON-LEDGER ASSETS</u>	<u>ASSETS NOT ADMITTED</u>	<u>ADMITTED ASSETS</u>
<b><u>ASSETS:</u></b>				
CASH	1,156,235			1,156,235
DCPIF MANAGEMENT FEES RECEIVABLE	28,370			28,370
ASSESSMENTS RECEIVABLE	-			-
INSTALLMENT PREMIUM RECEIVABLE	48,884		151	48,733
PREPAID EXPENSES	6,911		6,911	-
PRODUCER COMMISSION RECEIVABLE	-			-
MISCELLANEOUS RECEIVABLES	-			-
FIXED ASSETS	12,295		12,295	-
<b>TOTAL ASSETS</b>	<u>1,252,695</u>	<u>-</u>	<u>19,357</u>	<u>1,233,338</u>
<b><u>LIABILITIES AND EQUITY:</u></b>				
<b><u>RESERVE FOR</u></b>				
UNEARNED PREMIUM				427,961
ADVANCE PREMIUM				-
UNPAID LOSSES				124,785
UNPAID LOSS ADJUSTMENT EXPENSE				43,179
UNPAID PREMIUM TAXES				3,538
COMMISSION PAYABLE				6,343
<b><u>OPERATING EXPENSES:</u></b>				
ACCRUED EXPENSES				64,613
POST RETIREMENT BENEFITS				1,010,609
PENSION LIABILITY				267,994
OTHER				-
AMOUNTS WITHHELD FOR OTHERS				<u>6,728</u>
<b>TOTAL LIABILITIES</b>				<u>1,955,750</u>
<b>MEMBERS' EQUITY (DEFICIT)</b>				<u>(722,412)</u>
<b>TOTAL LIABILITIES AND EQUITY</b>				<u>1,233,338</u>

MARYLAND JOINT INSURANCE ASSOCIATION  
INCOME STATEMENT AND EQUITY ACCOUNT  
March 31, 2019

	<u>QUARTER</u>	<u>YEAR-TO-DATE</u>
<u>UNDERWRITING INCOME:</u>		
PREMIUMS EARNED	<u>219,487</u>	<u>432,624</u>
<u>DEDUCTIONS:</u>		
LOSSES INCURRED	72,214	147,410
LOSS EXPENSES INCURRED	18,101	57,093
COMMISSIONS	10,990	23,332
OPERATING EXPENSES INCURRED	212,644	436,761
PREMIUM TAXES INCURRED	<u>3,536</u>	<u>7,756</u>
TOTAL DEDUCTIONS	<u>317,485</u>	<u>672,352</u>
NET UNDERWRITING GAIN OR (LOSS)	<u>(97,998)</u>	<u>(239,728)</u>
<u>OTHER INCOME OR (OUTGO):</u>		
NET INVESTMENT INCOME	-	-
MISCELLANEOUS INCOME	<u>2,426</u>	<u>7,944</u>
	<u>2,426</u>	<u>7,944</u>
<u>EQUITY ACCOUNT:</u>		
BEGINNING MEMBERS' EQUITY (DEFICIT)	(631,443)	(493,192)
NET INCOME OR (LOSS)	(95,572)	(231,784)
CHANGE IN MINIMUM PENSION LIABILITY	-	-
UNASSIGNED FUNDS (PENSION)	-	-
UNASSIGNED FUNDS (ACCUM POST RET BEN)	-	-
CHANGE IN ASSETS NOT ADMITTED	4,603	2,564
CHANGES TO PENSION & APRB REPORTING	-	-
PRIOR PERIOD CHANGES POST AUDIT	-	-
ASSESSMENTS OR (DISTRIBUTIONS)	<u>-</u>	<u>-</u>
NET CHANGE IN EQUITY	<u>(90,969)</u>	<u>(229,220)</u>
ENDING MEMBERS' EQUITY (DEFICIT)	<u><u>(722,412)</u></u>	<u><u>(722,412)</u></u>

Maryland Joint Insurance Association  
Members' Account  
The Quarter and Year Ending March 31, 2019

Exhibit 3A

		Quarter-To-Date						Year-To-Date							
Item	Description	Policy Year					ADVANCE 2020	Total	Policy Year					ADVANCE 2020	Total
		2015	2016	2017	2018	2019			2015	2016	2017	2018	2019		
	<u>Income Received:</u>														
1	Premiums Written				(10,633)	187,432		176,799				(19,922)	407,720		387,798
2	Interest							-							-
3	Miscellaneous					2,426		2,426					7,944		7,944
4	Total Income Received				(10,633)	189,858		179,225				(19,922)	415,664		395,742
	<u>Expenses Paid:</u>														
5	Losses				154,834	7,102		161,936			15,344	196,533	9,178		221,055
6	Loss Adjustment Expenses			903	23,943	16,279		41,125		351	4,389	42,968	28,787		76,495
7	Commissions				(704)	11,694		10,990				(904)	24,236		23,332
8	Operating Expenses			2,618	(5,158)	222,389		219,849	10,845	2,724	2,618.00	27,274	406,914		450,375
9	Premium Taxes			(126)	426			300			(126)	4,771			4,645
10	Total Expenses Paid			3,395	173,341	257,464		434,200	10,845	3,075	22,225	270,642	469,115		775,902
11	Net Cash Income			(3,395)	(183,974)	(67,606)		(254,975)	(10,845)	(3,075)	(22,225)	(290,564)	(53,451)		(380,160)
	<u>Deduct Ending Reserves For:</u>														
12	Losses				76,192	48,593		124,785				76,192	48,593		124,785
13	Loss Adjustment Expense				25,063	18,116		43,179				25,063	18,116		43,179
14	Operating Expenses				8,650	55,963		64,613				8,650	55,963		64,613
15	Premium Taxes			748	(4,966)	7,756		3,538			748	(4,966)	7,756		3,538
16	Unearned Premiums				103,974	323,987		427,961				103,974	323,987		427,961
	<u>Add Beginning Reserves For:</u>														
17	Losses			7,447	175,967	31,093		214,507			11,050	187,380			198,430
18	Loss Adjustment Expense			1,819	52,914	11,470		66,203			2,700	59,881			62,581
19	Operating Expenses			2,618	3,492	65,708		71,818	10,845	2,724	2,618	62,040	-		78,227
20	Premium Taxes			622	(4,540)	4,220		302			622	(195)			427
21	Unearned Premiums				252,441	218,208		470,649				447,333	25,454		472,787
22	Change In Underwriting Reserves			11,758	271,361	(123,716)		159,403	10,845	2,724	16,242	547,526	(428,961)		148,376
	<u>Other Reserve Changes</u>														
	<u>Deduct Beginning Reserves For:</u>														
23	Accrued Investment Interest														
24	Minimum Pension Liability					(638,405)		(638,405)				(638,405)			(638,405)
25	Accum Post Ret Benefits					87,483		87,483				87,483			87,483
26	Non-Admitted Assets					(46,560)		(46,560)				(44,521)			(44,521)
	<u>Add Ending Reserves For:</u>														
27	Accrued Investment Interest														
28	Minimum Pension Liability (new method)					(638,405)		(638,405)					(638,405)		(638,405)
29	Accum Post Ret Ben: Unassigned Funds (new method)					87,483		87,483					87,483		87,483
30	Non-Admitted Assets					(41,957)		(41,957)					(41,957)		(41,957)
31	Change In Pension Liability	-	-	-	-	-	-	-	-	-	-	638,405	(638,405)	-	-
32	Change in Accum Post Ret Ben							-				(87,483)	87,483		-
33	Change in Non-Admitted Assets					4,603		4,603				44,521	(41,957)		2,564
34	Assessments or (Distributions)														
35	PRIOR PERIOD ENTRY: Post Audit Total One-time Changes to Equity														
36	Change In Members' Equity			8,363	87,387	(186,719)	-	(90,969)		(351)	(5,983)	852,405	(1,075,291)	-	(229,220)
37	Beginning Members' Equity (Deficit)	2,233,032	(387,119)	(885,300)	(703,484)	(888,572)		(631,443)	2,233,032	(386,768)	(870,954)	(1,468,502)	-		(493,192)
38	Policy Year Rollover														
39	Ending Members' Equity (Deficit)	2,233,032	(387,119)	(876,937)	(616,097)	(1,075,291)	-	(722,412)	2,233,032	(387,119)	(876,937)	(616,097)	(1,075,291)	-	(722,412)

Maryland Joint Insurance Association  
Statistical Report Of Premiums  
The Quarter and Year Ending March 31, 2019

Exhibit 4A

		Quarter-To-Date						Year-To-Date								
Item	Description	Policy Year					ADVANCE	Total	Policy Year					ADVANCE	Total	
		2015	2016	2017	2018	2019	2020		2015	2016	2017	2018	2019	2020		
<u>Premiums Written</u>																
1	Fire				(4,360)	57,257		52,897				(10,415)	124,759		114,344	
2	Allied Lines				(381)	12,969		12,588				(1,141)	26,230		25,089	
3	Homeowners				(5,892)	117,206		111,314				(8,366)	256,731		248,365	
4	Total	-	-	-	(10,633)	187,432	-	176,799	-	-	-	(19,922)	407,720	-	387,798	
<u>Beginning Unearned Premiums</u>																
5	Fire				68,810	63,198		132,008				125,839	4,653		130,492	
6	Allied Lines				14,727	12,822		27,549				27,146	1,152		28,298	
7	Homeowners				168,904	142,188		311,092				294,348	19,649		313,997	
8	Total	-	-	-	252,441	218,208	-	470,649	-	-	-	447,333	25,454	-	472,787	
<u>Ending Unearned Premiums</u>																
9	Fire				25,835	98,234		124,069				25,835	98,234		124,069	
10	Allied Lines				5,756	21,064		26,820				5,756	21,064		26,820	
11	Homeowners				72,383	204,689		277,072				72,383	204,689		277,072	
12	Total	-	-	-	103,974	323,987	-	427,961	-	-	-	103,974	323,987	-	427,961	
<u>Earned Premiums</u>																
13	Fire				38,615	22,221	-	60,836				89,589	31,178	-	120,767	
14	Allied Lines				8,590	4,727	-	13,317				20,249	6,318	-	26,567	
15	Homeowners				90,629	54,705	-	145,334				213,599	71,691	-	285,290	
16	Total	-	-	-	137,834	81,653	-	219,487	-	-	-	323,437	109,187	-	432,624	

Maryland Joint Insurance Association  
Statistical Report Of Losses  
The Quarter and Year Ending March 31, 2019

Exhibit 4B

		Quarter-To-Date					
		Policy Year					Total
Item	Description	2015	2016	2017	2018	2019	
<u>Paid Losses</u>							
1	Fire			-	-	-	-
2	Allied Lines			-	-	-	-
3	Homeowners			-	154,834	7,102	161,936
4	Total	-	-	-	154,834	7,102	161,936
<u>Ending Loss Reserves</u>							
5	Fire			-	8,158	8,715	16,873
6	Allied Lines			-	2,662	2,679	5,341
7	Homeowners			-	65,372	37,199	102,571
8	Total	-	-	-	76,192	48,593	124,785
<u>Beginning Loss Reserves</u>							
9	Fire			-	12,995	5,014	18,009
10	Allied Lines			-	4,171	3,459	7,630
11	Homeowners			7,447	158,801	22,620	188,868
12	Total	-	-	7,447	175,967	31,093	214,507
<u>Incurred Losses</u>							
13	Fire			-	(4,837)	3,701	(1,136)
14	Allied Lines			-	(1,509)	(780)	(2,289)
15	Homeowners			(7,447)	61,405	21,681	75,639
16	Total	-	-	(7,447)	55,059	24,602	72,214
<u>Ending IBNR Loss Reserves</u>							
17	Fire				8,158	8,715	16,873
18	Allied Lines				2,662	2,679	5,341
19	Homeowners				20,136	19,199	39,335
20	Total (Included In Item 8)	-	-	-	30,956	30,593	61,549
<u>Beginning IBNR Loss Reserves</u>							
21	Fire				12,995	5,014	18,009
22	Allied Lines				4,171	1,436	5,607
23	Homeowners				30,781	11,379	42,160
24	Total (Included In Item 12)	-	-	-	47,947	17,829	65,776

Year-To-Date					Total
Policy Year					
2015	2016	2017	2018	2019	
<u>Paid Losses</u>					
		-	-	99	99
		-	-	1,977	1,977
		15,344	196,533	7,102	218,979
-	-	15,344	196,533	9,178	221,055
<u>Ending Loss Reserves</u>					
		-	8,158	8,715	16,873
		-	2,662	2,679	5,341
		-	65,372	37,199	102,571
-	-	-	76,192	48,593	124,785
<u>Beginning Loss Reserves</u>					
		-	17,056		17,056
		-	13,337		13,337
		11,050	156,987		168,037
-	-	11,050	187,380	-	198,430
<u>Incurred Losses</u>					
		-	(8,898)	8,814	(84)
		-	(10,675)	4,656	(6,019)
		4,294	104,918	44,301	153,513
-	-	4,294	85,345	57,771	147,410
<u>Ending IBNR Loss Reserves</u>					
			8,158	8,715	16,873
			2,662	2,679	5,341
			20,136	19,199	39,335
-	-	-	30,956	30,593	61,549
<u>Beginning IBNR Loss Reserves</u>					
			17,056		17,056
			5,337		5,337
			40,987		40,987
-	-	-	63,380	-	63,380

Maryland Joint Insurance Association  
Statistical Report Of Loss Adjustment Expenses  
The Quarter and Year Ending March 31, 2019

Exhibit 4C

Item	Description	Quarter-To-Date					Total
		Policy Year					
		2015	2016	2017	2018	2019	
<u>Paid Loss Expenses</u>							
1	Fire			-	578	2,517	3,095
2	Allied Lines			-	184	1,265	1,449
3	Homeowners			903	23,181	12,497	36,581
4	Total	-	-	903	23,943	16,279	41,125
<u>Ending Loss Expense Reserves</u>							
5	Fire			-	2,207	2,357	4,564
6	Allied Lines			-	1,967	1,980	3,947
7	Homeowners			-	20,889	13,779	34,668
8	Total	-	-	-	25,063	18,116	43,179
<u>Beginning Loss Expense Reserves</u>							
9	Fire			-	3,516	1,356	4,872
10	Allied Lines			-	3,082	1,809	4,891
11	Homeowners			1,819	46,316	8,305	56,440
12	Total	-	-	1,819	52,914	11,470	66,203
<u>Incurred Loss Expenses</u>							
13	Fire			-	(731)	3,518	2,787
14	Allied Lines			-	(931)	1,436	505
15	Homeowners			(916)	(2,246)	17,971	14,809
16	Total	-	-	(916)	(3,908)	22,925	18,101

Year-To-Date					
Policy Year					Total
2015	2016	2017	2018	2019	
	-	-	2,013	4,514	6,527
	-	-	1,006	3,071	4,077
	351	4,389	39,949	21,202	65,891
-	351	4,389	42,968	28,787	76,495
		-	2,207	2,357	4,564
		-	1,967	1,980	3,947
		-	20,889	13,779	34,668
-	-	-	25,063	18,116	43,179
		-	4,613		4,613
		-	6,903		6,903
		2,700	48,365		51,065
-	-	2,700	59,881	-	62,581
	-	-	(393)	6,871	6,478
	-	-	(3,930)	5,051	1,121
	351	1,689	12,473	34,981	49,494
-	351	1,689	8,150	46,903	57,093



Maryland Joint Insurance Association  
Computation Of Case & IBNR Loss Reserves As Of  
March 31, 2019  
Policy Year

<u>Loss Case Reserves</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Total</u>
Fire	-	-	-	-	-	-	-
Allied Lines	-	-	-	-	-	-	-
Homeowners	-	-	-	-	45,236	18,000	63,236
Total	-	-	-	-	45,236	18,000	63,236

<u>Loss IBNR Reserves</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Total</u>
Fire	-	-	-	-	8,158	8,715	16,873
Allied Lines	-	-	-	-	2,662	2,679	5,341
Homeowners	-	-	-	-	20,135	19,199	39,334
Total	-	-	-	-	30,955	30,593	61,548

<u>Total Loss Reserves</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Total</u>
Fire	-	-	-	-	8,158	8,715	16,873
Allied Lines	-	-	-	-	2,662	2,679	5,341
Homeowners	-	-	-	-	65,371	37,199	102,570
Total	-	-	-	-	76,191	48,593	124,784

Maryland Joint Insurance Association  
Computation Of Allocated And Unallocated Loss Adjustment Expense Reserves  
March 31, 2019  
Policy Year

Loss Adjustment Expense Reserves		<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	Allocated <u>Total</u>	Unallocated <u>Total</u>	LOB <u>Total</u>
<u>Allocated:</u>										
Fire - Case	3.80%	-	-	-	-	-	-	-		
Fire - IBNR	7.60%	-	-	-	-	620	662	1,282		1,282
Allied - Case	19.96%	-	-	-	-	-	-	-		
Allied - IBNR	39.91%	-	-	-	-	1,062	1,069	2,131		2,131
Homeowners - Case	9.01%	-	-	-	-	4,076	1,622	5,698		
Homeowners - IBNR	18.02%	-	-	-	-	3,628	3,460	7,088		12,786
Subtotal		-	-	-	-	9,386	6,813	16,199		16,199

Unallocated:

Fire - Case	9.73%	-	-	-	-	-	-		-	
Fire - IBNR	19.45%	-	-	-	-	1,587	1,695		3,282	3,282
Allied - Case	17.01%	-	-	-	-	-	-		-	
Allied - IBNR	34.01%	-	-	-	-	905	911		1,816	1,816
Homeowners - Case	15.42%	-	-	-	-	6,975	2,776		9,751	
Homeowners - IBNR	30.84%	-	-	-	-	6,210	5,921		12,131	21,882
Subtotal		-	-	-	-	15,677	11,303		26,980	26,980
Total		-	-	-	-	25,063	18,116			43,179

Summary By Line

Expense Reserves	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Total</u>
Fire	-	-	-	-	2,207	2,357	4,564
Allied Lines	-	-	-	-	1,967	1,980	3,947
Homeowners	-	-	-	-	20,889	13,779	34,668
Total	-	-	-	-	25,063	18,116	43,179