

MARYLAND JOINT INSURANCE ASSOCIATION  
COMPARATIVE INCOME STATEMENT AND EQUITY ACCOUNT

<u>DESCRIPTION</u>	<u>3 MONTHS ENDING 12/31/2019</u>	<u>PERCENT OF PREMIUMS EARNED</u>	<u>3 MONTHS ENDING 12/31/2018</u>	<u>PERCENT OF PREMIUMS EARNED</u>
<b><u>UNDERWRITING INCOME:</u></b>				
PREMIUMS WRITTEN	175,991		210,999	
PREMIUMS EARNED	<u>198,237</u>		<u>213,137</u>	
<b><u>DEDUCTIONS:</u></b>				
LOSSES INCURRED	59,105	29.82	75,196	35.28
LOSS EXPENSE INCURRED	48,955	24.70	38,993	18.29
COMMISSIONS	9,620	4.85	12,341	5.79
OPERATING EXPENSES INCURRED	246,150	124.17	224,117	105.15
PREMIUM TAXES INCURRED	<u>3,520</u>	<u>1.78</u>	<u>4,220</u>	<u>1.98</u>
TOTAL DEDUCTIONS	<u>367,350</u>	<u>185.31</u>	<u>354,867</u>	<u>166.50</u>
<b>NET UNDERWRITING GAIN OR (LOSS)</b>	<u>(169,113)</u>		<u>(141,730)</u>	
<b><u>OTHER INCOME OR (OUTGO)</u></b>				
NET INVESTMENT INCOME	3,283		3,648	<b>A</b>
MISCELLANEOUS INCOME	<u>743</u>		<u>1,870</u>	<b>A</b>
<b>TOTAL OTHER INCOME OR (OUTGO)</b>	<u>4,026</u>		<u>5,518</u>	
<b><u>EQUITY ACCOUNT:</u></b>				
BEGINNING MEMBERS EQUITY (DEFICIT)	217,639		(493,192)	
NET INCOME OR (LOSS)	(165,087)		(136,212)	
CHANGE IN MINIMUM PENSION LIABILITY	-		-	
UNASSIGNED FUNDS (PENSION)	-		-	
UNASSIGNED FUNDS (ACCUM POST RET BEN)	-		-	
CHANGE IN ASSETS NOT ADMITTED	(5,701)		(2,039)	
CHANGES TO PENSION & APRB REPORTING	-		-	
PRIOR PERIOD CHANGES POST AUDIT	-		-	
ASSESSMENTS OR (DISTRIBUTIONS)	<u>-</u>		<u>-</u>	
<b>ENDING MEMBERS' EQUITY (DEFICIT)</b>	<u>46,851</u>		<u>(631,443)</u>	

**A** - Note that the above amounts from prior year have been reclassified to conform to current year presentation.

MARYLAND JOINT INSURANCE ASSOCIATION  
COMPARATIVE BALANCE SHEETS FOR THE  
PERIODS ENDED

<u>DESCRIPTION</u>	<u>12/31/2019</u>	<u>12/31/2018</u>	<u>CHANGE</u>
<b><u>ASSETS:</u></b>			
CASH	1,368,406	512,310 <b>A</b>	856,096
BONDS	1,204,400	923,250 <b>A</b>	281,150
DCPIF MANAGEMENT FEES RECEIVABLE	43,033	29,380	13,653
ASSESSMENTS RECEIVABLE	-	-	-
INSTALLMENT PREMIUM RECEIVABLE	37,854	50,452	(12,598)
PRODUCER COMMISSION RECEIVABLE	-	-	-
MISCELLANEOUS RECEIVABLES	800	-	800
FIXED ASSETS	-	-	-
PREMIUM TAX RECEIVABLE	-	-	-
<b>TOTAL ASSETS</b>	<u>2,654,493</u>	<u>1,515,392</u>	<u>1,139,101</u>
<b><u>LIABILITIES AND EQUITY:</u></b>			
<b><u>RESERVE FOR</u></b>			
UNEARNED PREMIUM	405,175	470,649	(65,474)
ADVANCE PREMIUM	-	-	-
UNPAID LOSSES	122,705	214,507	(91,802)
UNPAID LOSS ADJUSTMENT EXPENSE	41,888	66,203	(24,315)
UNPAID PREMIUM TAXES	1	302	(301)
COMMISSIONS PAYABLE	5,437	7,004	(1,567)
<b>OPERATING EXPENSES:</b>			
ACCRUED EXPENSES / ACCOUNTS PAYABLE	83,177	71,818	11,359
POST RETIREMENT BENEFITS	1,386,672	1,022,754	363,918
PENSION LIABILITY	553,864	288,423	265,441
OTHER	-	-	-
AMOUNTS WITHHELD FOR OTHERS	<u>8,723</u>	<u>5,175</u>	<u>3,548</u>
<b>TOTAL LIABILITIES</b>	<u>2,607,642</u>	<u>2,146,835</u>	<u>460,807</u>
<b>MEMBERS' EQUITY (DEFICIT)</b>	<u>46,851</u>	<u>(631,443)</u>	<u>678,294</u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<u>2,654,493</u>	<u>1,515,392</u>	<u>1,139,101</u>

**A** - Note that the above amount from prior year have been reclassified to conform to current year presentation.

MARYLAND JOINT INSURANCE ASSOCIATION  
BALANCE SHEET  
December 31, 2019

<u>DESCRIPTION</u>	<u>LEDGER ASSETS</u>	<u>NON-LEDGER ASSETS</u>	<u>ASSETS NOT ADMITTED</u>	<u>ADMITTED ASSETS</u>
<b><u>ASSETS:</u></b>				
CASH	1,368,406			1,368,406
BONDS	1,204,400			1,204,400
DCPIF MANAGEMENT FEES RECEIVABLE	43,033			43,033
ASSESSMENTS RECEIVABLE	-			-
INSTALLMENT PREMIUM RECEIVABLE	38,368		514	37,854
PREPAID EXPENSES	32,357		32,357	-
PRODUCER COMMISSION RECEIVABLE	-			-
MISCELLANEOUS RECEIVABLES	800			800
FIXED ASSETS	14,933		14,933	-
PREMIUM TAX RECEIVABLE	-			-
<b>TOTAL ASSETS</b>	<u><u>2,702,297</u></u>	<u><u>-</u></u>	<u><u>47,804</u></u>	<u><u>2,654,493</u></u>
<b><u>LIABILITIES AND EQUITY:</u></b>				
<b><u>RESERVE FOR</u></b>				
UNEARNED PREMIUM				405,175
ADVANCE PREMIUM				-
UNPAID LOSSES				122,705
UNPAID LOSS ADJUSTMENT EXPENSE				41,888
UNPAID PREMIUM TAXES				1
COMMISSION PAYABLE				5,437
OPERATING EXPENSES:				
ACCRUED EXPENSES				83,177
POST RETIREMENT BENEFITS				1,386,672
PENSION LIABILITY				553,864
OTHER				-
AMOUNTS WITHHELD FOR OTHERS				<u>8,723</u>
<b>TOTAL LIABILITIES</b>				<u><u>2,607,642</u></u>
<b>MEMBERS' EQUITY (DEFICIT)</b>				<u><u>46,851</u></u>
<b>TOTAL LIABILITIES AND EQUITY</b>				<u><u>2,654,493</u></u>

MARYLAND JOINT INSURANCE ASSOCIATION  
INCOME STATEMENT AND EQUITY ACCOUNT  
December 31, 2019

	<u>QUARTER</u>	<u>YEAR-TO-DATE</u>
<u>UNDERWRITING INCOME:</u>		
PREMIUMS EARNED	<u>198,237</u>	<u>198,237</u>
<u>DEDUCTIONS:</u>		
LOSSES INCURRED	59,105	59,105
LOSS EXPENSES INCURRED	48,955	48,955
COMMISSIONS	9,620	9,620
OPERATING EXPENSES INCURRED	246,150	246,150
PREMIUM TAXES INCURRED	<u>3,520</u>	<u>3,520</u>
TOTAL DEDUCTIONS	<u>367,350</u>	<u>367,350</u>
NET UNDERWRITING GAIN OR (LOSS)	<u>(169,113)</u>	<u>(169,113)</u>
<u>OTHER INCOME OR (OUTGO):</u>		
NET INVESTMENT INCOME	3,283	3,283
MISCELLANEOUS INCOME	<u>743</u>	<u>743</u>
	<u>4,026</u>	<u>4,026</u>
<u>EQUITY ACCOUNT:</u>		
BEGINNING MEMBERS' EQUITY (DEFICIT)	217,639	217,639
NET INCOME OR (LOSS)	(165,087)	(165,087)
CHANGE IN MINIMUM PENSION LIABILITY	-	-
UNASSIGNED FUNDS (PENSION)	-	-
UNASSIGNED FUNDS (ACCUM POST RET BEN)	-	-
CHANGE IN ASSETS NOT ADMITTED	(5,701)	(5,701)
CHANGES TO PENSION & APRB REPORTING	-	-
PRIOR PERIOD CHANGES POST AUDIT	-	-
ASSESSMENTS OR (DISTRIBUTIONS)	<u>-</u>	<u>-</u>
NET CHANGE IN EQUITY	<u>(170,788)</u>	<u>(170,788)</u>
ENDING MEMBERS' EQUITY (DEFICIT)	<u><u>46,851</u></u>	<u><u>46,851</u></u>

Maryland Joint Insurance Association  
Members' Account  
The Quarter and Year Ending December 31, 2019

Exhibit 3A

		Quarter-To-Date					Year-To-Date								
Item	Description	Policy Year				ADVANCE	Total	Policy Year				ADVANCE	Total		
		2016	2017	2018	2019	2020		2021	2016	2017	2018	2019		2020	2021
<u>Income Received:</u>															
1	Premiums Written				(14,662)	190,653					(14,662)	190,653		175,991	
2	Interest					3,283						3,283		3,283	
3	Miscellaneous					743						743		743	
4	Total Income Received				(14,662)	194,679					(14,662)	194,679		180,017	
<u>Expenses Paid:</u>															
5	Losses			45,139	26,936					45,139	26,936			72,075	
6	Loss Adjustment Expenses		1,063	9,120	25,819	16,133			1,063	9,120	25,819	16,133		52,135	
7	Commissions				(1,016)	10,636					(1,016)	10,636		9,620	
8	Operating Expenses			-	45,679	183,951				-	45,679	183,951		229,630	
9	Premium Taxes				3,207						3,207			3,207	
10	Total Expenses Paid		1,063	54,259	100,625	210,720	-		1,063	54,259	100,625	210,720	-	366,667	
11	Net Cash Income		(1,063)	(54,259)	(115,287)	(16,041)			(1,063)	(54,259)	(115,287)	(16,041)		(186,650)	
<u>Deduct Ending Reserves For:</u>															
12	Losses			51,440	55,922	15,343				51,440	55,922	15,343		122,705	
13	Loss Adjustment Expense			12,567	22,355	6,966				12,567	22,355	6,966		41,888	
14	Operating Expenses			600	19,589	62,988				600	19,589	62,988		83,177	
15	Premium Taxes		748	(4,966)	699	3,520	1		748	(4,966)	699	3,520	1		
16	Unearned Premiums				217,448	187,727					217,448	187,727		405,175	
<u>Add Beginning Reserves For:</u>															
17	Losses			53,901	81,774		135,675			53,901	81,774		135,675		
18	Loss Adjustment Expense			13,169	31,899		45,068			13,169	31,899		45,068		
19	Operating Expenses			600	66,057		66,657			600	66,057		66,657		
20	Premium Taxes		748	(4,966)	3,906		(312)		748	(4,966)	3,906		(312)		
21	Unearned Premiums				406,582	20,839	427,421				406,582	20,839	427,421		
22	Change In Underwriting Reserves	-	-	3,063	274,205	(255,705)	21,563			3,063	274,205	(255,705)	21,563		
<u>Other Reserve Changes</u>															
<u>Deduct Beginning Reserves For:</u>															
23	Accrued Investment Interest														
24	Minimum Pension Liability				(982,017)		(982,017)				(982,017)		(982,017)		
25	Accum Post Ret Benefits				(351,386)		(351,386)				(351,386)		(351,386)		
26	Non-Admitted Assets				(42,103)		(42,103)				(42,103)		(42,103)		
<u>Add Ending Reserves For:</u>															
27	Accrued Investment Interest														
28	Minimum Pension Liability (new method)					(982,017)	(982,017)					(982,017)	(982,017)		
29	Accum Post Ret Ben: Unassigned Funds (new method)					(351,386)	(351,386)					(351,386)	(351,386)		
30	Non-Admitted Assets					(47,804)	(47,804)					(47,804)	(47,804)		
31	Change In Pension Liability	-	-	-	982,017	(982,017)	-	-	-	-	982,017	(982,017)	-	-	
32	Change in Accum Post Ret Ben				351,386	(351,386)	-				351,386	(351,386)	-		
33	Change in Non-Admitted Assets				42,103	(47,804)	(5,701)				42,103	(47,804)	(5,701)		
34	Assessments or (Distributions)														
35	PRIOR PERIOD ENTRY: Post Audit														
	Total One-time Changes to Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	
36	Change In Members' Equity		(1,063)	(51,196)	1,534,424	(1,652,953)	-	(170,788)		(1,063)	(51,196)	1,534,424	(1,652,953)	-	(170,788)
37	Beginning Members' Equity (Deficit)	1,845,913	(879,026)	1,403,008	(2,152,256)			217,639	1,845,913	(879,026)	1,403,008	(2,152,256)			217,639
38	Policy Year Rollover														
39	Ending Members' Equity (Deficit)	1,845,913	(880,089)	1,351,812	(617,832)	(1,652,953)	-	46,851	1,845,913	(880,089)	1,351,812	(617,832)	(1,652,953)	-	46,851

Maryland Joint Insurance Association  
Statistical Report Of Premiums  
The Quarter and Year Ending December 31, 2019

Exhibit 4A

Item	Description	Quarter-To-Date						Year-To-Date					
		Policy Year					Total	Policy Year					Total
		2016	2017	2018	2019	2020		2016	2017	2018	2019	2020	
	<u>Premiums Written</u>												
1	Fire				(5,302)	43,338	38,036				(5,302)	43,338	38,036
2	Allied Lines				(380)	138,011	137,631				(380)	138,011	137,631
3	Homeowners				(8,980)	9,304	324				(8,980)	9,304	324
4	Total	-	-	-	(14,662)	190,653	175,991	-	-	-	(14,662)	190,653	175,991
	<u>Beginning Unearned Premiums</u>												
5	Fire				117,302	8,163	125,465				117,302	8,163	125,465
6	Allied Lines				25,589	1,729	27,318				25,589	1,729	27,318
7	Homeowners				263,691	10,947	274,638				263,691	10,947	274,638
8	Total	-	-	-	406,582	20,839	427,421	-	-	-	406,582	20,839	427,421
	<u>Ending Unearned Premiums</u>												
9	Fire				61,303	47,167	108,470				61,303	47,167	108,470
10	Allied Lines				13,773	10,030	23,803				13,773	10,030	23,803
11	Homeowners				142,372	130,530	272,902				142,372	130,530	272,902
12	Total	-	-	-	217,448	187,727	405,175	-	-	-	217,448	187,727	405,175
	<u>Earned Premiums</u>												
13	Fire				50,697	4,334	55,031				50,697	4,334	55,031
14	Allied Lines				11,436	129,710	141,146				11,436	129,710	141,146
15	Homeowners				112,339	(110,279)	2,060				112,339	(110,279)	2,060
16	Total	-	-	-	174,472	23,765	198,237	-	-	-	174,472	23,765	198,237

Maryland Joint Insurance Association  
Statistical Report Of Losses  
The Quarter and Year Ending December 31, 2019

Exhibit 4B

Item	Description	Quarter-To-Date					Total	Year-To-Date					Total	
		Policy Year						Policy Year						
		2016	2017	2018	2019	2020		2016	2017	2018	2019	2020		
<u>Paid Losses</u>														
1	Fire			-	-	-	-			-	-	-	-	-
2	Allied Lines			-	-	-	-			-	-	-	-	-
3	Homeowners			45,139	26,936	-	72,075			45,139	26,936	-	72,075	
4	Total	-	-	45,139	26,936	-	72,075	-	-	45,139	26,936	-	72,075	
<u>Ending Loss Reserves</u>														
5	Fire			-	11,698	3,729	15,427			-	11,698	3,729	15,427	
6	Allied Lines			-	3,811	1,128	4,939			-	3,811	1,128	4,939	
7	Homeowners			51,440	40,413	10,486	102,339			51,440	40,413	10,486	102,339	
8	Total	-	-	51,440	55,922	15,343	122,705	-	-	51,440	55,922	15,343	122,705	
<u>Beginning Loss Reserves</u>														
9	Fire			-	15,763	-	15,763			-	15,763	-	15,763	
10	Allied Lines			-	4,968	-	4,968			-	4,968	-	4,968	
11	Homeowners			53,901	61,043	-	114,944			53,901	61,043	-	114,944	
12	Total	-	-	53,901	81,774	-	135,675	-	-	53,901	81,774	-	135,675	
<u>Incurred Losses</u>														
13	Fire			-	(4,065)	3,729	(336)			-	(4,065)	3,729	(336)	
14	Allied Lines			-	(1,157)	1,128	(29)			-	(1,157)	1,128	(29)	
15	Homeowners			42,678	6,306	10,486	59,470			42,678	6,306	10,486	59,470	
16	Total	-	-	42,678	1,084	15,343	59,105	-	-	42,678	1,084	15,343	59,105	
<u>Ending IBNR Loss Reserves</u>														
17	Fire				11,698	3,729	15,427				11,698	3,729	15,427	
18	Allied Lines				3,811	1,128	4,939				3,811	1,128	4,939	
19	Homeowners				26,608	10,486	37,094				26,608	10,486	37,094	
20	Total (Included In Item 8)	-	-	-	42,117	15,343	57,460	-	-	-	42,117	15,343	57,460	
<u>Beginning IBNR Loss Reserves</u>														
21	Fire				15,763	-	15,763				15,763	-	15,763	
22	Allied Lines				4,968	-	4,968				4,968	-	4,968	
23	Homeowners				37,043	-	37,043				37,043	-	37,043	
24	Total (Included In Item 12)	-	-	-	57,774	-	57,774	-	-	-	57,774	-	57,774	

Maryland Joint Insurance Association  
Statistical Report Of Loss Adjustment Expenses  
The Quarter and Year Ending December 31, 2019

Exhibit 4C

Item	Description	Quarter-To-Date					Total
		Policy Year					
		2016	2017	2018	2019	2020	
<u>Paid Loss Expenses</u>							
1	Fire		-	-	1,910	1,550	3,460
2	Allied Lines		-	-	1,051	1,345	2,396
3	Homeowners		1,063	9,120	22,858	13,238	46,279
4	Total	-	1,063	9,120	25,819	16,133	52,135
<u>Ending Loss Expense Reserves</u>							
5	Fire		-	-	3,164	1,008	4,172
6	Allied Lines		-	-	2,817	834	3,651
7	Homeowners		-	12,567	16,374	5,124	34,065
8	Total	-	-	12,567	22,355	6,966	41,888
<u>Beginning Loss Expense Reserves</u>							
9	Fire		-	-	4,264	-	4,264
10	Allied Lines		-	-	3,673	-	3,673
11	Homeowners		-	13,169	23,962	-	37,131
12	Total	-	-	13,169	31,899	-	45,068
<u>Incurred Loss Expenses</u>							
13	Fire		-	-	810	2,558	3,368
14	Allied Lines		-	-	195	2,179	2,374
15	Homeowners		1,063	8,518	15,270	18,362	43,213
16	Total	-	1,063	8,518	16,275	23,099	48,955

	Year-To-Date				
	Policy Year				
	2016	2017	2018	2019	2020
<u>Paid Loss Expenses</u>					
		-	-	1,910	1,550
		-	-	1,051	1,345
		1,063	9,120	22,858	13,238
	-	1,063	9,120	25,819	16,133
<u>Ending Loss Expense Reserves</u>					
		-	-	3,164	1,008
		-	-	2,817	834
		-	12,567	16,374	5,124
	-	-	12,567	22,355	6,966
<u>Beginning Loss Expense Reserves</u>					
		-	-	4,264	-
		-	-	3,673	-
		-	13,169	23,962	-
	-	-	13,169	31,899	-
<u>Incurred Loss Expenses</u>					
		-	-	810	2,558
		-	-	195	2,179
		1,063	8,518	15,270	18,362
	-	1,063	8,518	16,275	23,099



Maryland Joint Insurance Association  
Computation Of Case & IBNR Loss Reserves As Of  
December 31, 2019  
Policy Year

<u>Loss Case Reserves</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>Total</u>
Fire	-	-	-	-	-	-	-
Allied Lines	-	-	-	-	-	-	-
Homeowners	-	-	-	51,440	13,805	-	65,245
Total	-	-	-	51,440	13,805	-	65,245

<u>Loss IBNR Reserves</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>Total</u>
Fire	-	-	-	-	11,698	3,729	15,427
Allied Lines	-	-	-	-	3,811	1,128	4,939
Homeowners	-	-	-	-	26,608	10,486	37,094
Total	-	-	-	-	42,117	15,343	57,460

<u>Total Loss Reserves</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>Total</u>
Fire	-	-	-	-	11,698	3,729	15,427
Allied Lines	-	-	-	-	3,811	1,128	4,939
Homeowners	-	-	-	51,440	40,413	10,486	102,339
Total	-	-	-	51,440	55,922	15,343	122,705

Maryland Joint Insurance Association  
Computation Of Allocated And Unallocated Loss Adjustment Expense Reserves  
December 31, 2019  
Policy Year

Loss Adjustment Expense Reserves		<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	Allocated <u>Total</u>	Unallocated <u>Total</u>	LOB <u>Total</u>
<u>Allocated:</u>										
Fire - Case	3.80%	-	-	-	-	-	-	-		
Fire - IBNR	7.60%	-	-	-	-	889	283	1,172		1,172
Allied - Case	19.96%	-	-	-	-	-	-	-		
Allied - IBNR	39.91%	-	-	-	-	1,521	450	1,971		1,971
Homeowners - Case	9.01%	-	-	-	4,635	1,244	-	5,879		
Homeowners - IBNR	18.02%	-	-	-	-	4,795	1,890	6,685		12,564
Subtotal		-	-	-	4,635	8,449	2,623	15,707		15,707
<u>Unallocated:</u>										
Fire - Case	9.73%	-	-	-	-	-	-	-	-	
Fire - IBNR	19.45%	-	-	-	-	2,275	725		3,000	3,000
Allied - Case	17.01%	-	-	-	-	-	-	-	-	
Allied - IBNR	34.01%	-	-	-	-	1,296	384		1,680	1,680
Homeowners - Case	15.42%	-	-	-	7,932	2,129	-		10,061	
Homeowners - IBNR	30.84%	-	-	-	-	8,206	3,234		11,440	21,501
Subtotal		-	-	-	7,932	13,906	4,343		26,181	26,181
Total		-	-	-	12,567	22,355	6,966			41,888

Summary By Line

Expense Reserves	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>Total</u>
Fire	-	-	-	-	3,164	1,008	4,172
Allied Lines	-	-	-	-	2,817	834	3,651
Homeowners	-	-	-	12,567	16,374	5,124	34,065
Total	-	-	-	12,567	22,355	6,966	41,888