

MARYLAND JOINT INSURANCE ASSOCIATION
COMPARATIVE INCOME STATEMENT AND EQUITY ACCOUNT

<u>DESCRIPTION</u>	<u>3 MONTHS ENDING 12/31/2018</u>	<u>PERCENT OF PREMIUMS EARNED</u>	<u>3 MONTHS ENDING 12/31/2017</u>	<u>PERCENT OF PREMIUMS EARNED</u>
<u>UNDERWRITING INCOME:</u>				
PREMIUMS WRITTEN	210,999		205,707	
PREMIUMS EARNED	<u>213,137</u>		<u>266,609</u>	
<u>DEDUCTIONS:</u>				
LOSSES INCURRED	75,196	35.28	123,490	46.32
LOSS EXPENSE INCURRED	38,993	18.29	42,527	15.95
COMMISSIONS	12,341	5.79	11,660	4.37
OPERATING EXPENSES INCURRED	224,117	105.15	240,608	90.25
PREMIUM TAXES INCURRED	<u>4,220</u>	<u>1.98</u>	<u>4,114</u>	<u>1.54</u>
TOTAL DEDUCTIONS	<u>354,867</u>	<u>166.50</u>	<u>422,399</u>	<u>158.43</u>
NET UNDERWRITING GAIN OR (LOSS)	<u>(141,730)</u>		<u>(155,790)</u>	
<u>OTHER INCOME OR (OUTGO)</u>				
NET INVESTMENT INCOME	-		-	
MISCELLANEOUS INCOME	<u>5,518</u>		<u>2,084</u>	
TOTAL OTHER INCOME OR (OUTGO)	<u>5,518</u>		<u>2,084</u>	
<u>EQUITY ACCOUNT:</u>				
BEGINNING MEMBERS EQUITY (DEFICIT)	(493,192)		(209,889)	
NET INCOME OR (LOSS)	(136,212)		(153,706)	
CHANGE IN MINIMUM PENSION LIABILITY	-		-	
UNASSIGNED FUNDS (PENSION)	-		-	
UNASSIGNED FUNDS (ACCUM POST RET BEN)	-		-	
CHANGE IN ASSETS NOT ADMITTED	(2,039)		4,301	
CHANGES TO PENSION & APRB REPORTING	-		-	
PRIOR PERIOD CHANGES POST AUDIT	-		(7,618)	
ASSESSMENTS OR (DISTRIBUTIONS)	<u>-</u>		<u>-</u>	
ENDING MEMBERS' EQUITY (DEFICIT)	<u>(631,443)</u>		<u>(366,912)</u>	

MARYLAND JOINT INSURANCE ASSOCIATION
COMPARATIVE BALANCE SHEETS FOR THE
PERIODS ENDED

<u>DESCRIPTION</u>	<u>12/31/2018</u>	<u>12/31/2017</u>	<u>CHANGE</u>
<u>ASSETS:</u>			
CASH	1,435,560	2,121,422	(685,862)
DCPIF MANAGEMENT FEES RECEIVABLE	29,380	34,124	(4,744)
ASSESSMENTS RECEIVABLE	-	-	-
INSTALLMENT PREMIUM RECEIVABLE	50,452	47,866	2,586
PRODUCER COMMISSION RECEIVABLE	-	203	(203)
MISCELLANEOUS RECEIVABLES	-	-	-
FIXED ASSETS	-	-	-
TOTAL ASSETS	<u><u>1,515,392</u></u>	<u><u>2,203,615</u></u>	<u><u>(688,223)</u></u>
<u>LIABILITIES AND EQUITY:</u>			
<u>RESERVE FOR</u>			
UNEARNED PREMIUM	470,649	499,143	(28,494)
ADVANCE PREMIUM	-	-	-
UNPAID LOSSES	214,507	213,385	1,122
UNPAID LOSS ADJUSTMENT EXPENSE	66,203	53,541	12,662
UNPAID PREMIUM TAXES	302	(124)	426
COMMISSIONS PAYABLE	7,004	5,877	1,127
OPERATING EXPENSES:			
ACCRUED EXPENSES / ACCOUNTS PAYABLE	71,818	62,101	9,717
POST RETIREMENT BENEFITS	1,022,754	1,180,540	(157,786)
PENSION LIABILITY	288,423	552,818	(264,395)
OTHER	-	-	-
AMOUNTS WITHHELD FOR OTHERS	<u>5,175</u>	<u>3,246</u>	<u>1,929</u>
TOTAL LIABILITIES	<u><u>2,146,835</u></u>	<u><u>2,570,527</u></u>	<u><u>(423,692)</u></u>
MEMBERS' EQUITY (DEFICIT)	<u><u>(631,443)</u></u>	<u><u>(366,912)</u></u>	<u><u>(264,531)</u></u>
TOTAL LIABILITIES AND EQUITY	<u><u>1,515,392</u></u>	<u><u>2,203,615</u></u>	<u><u>(688,223)</u></u>

MARYLAND JOINT INSURANCE ASSOCIATION
BALANCE SHEET
December 31, 2018

<u>DESCRIPTION</u>	<u>LEDGER ASSETS</u>	<u>NON-LEDGER ASSETS</u>	<u>ASSETS NOT ADMITTED</u>	<u>ADMITTED ASSETS</u>
<u>ASSETS:</u>				
CASH	1,435,560			1,435,560
DCPIF MANAGEMENT FEES RECEIVABLE	29,380			29,380
ASSESSMENTS RECEIVABLE	-			-
INSTALLMENT PREMIUM RECEIVABLE	52,259		1,807	50,452
PREPAID EXPENSES	32,457		32,457	-
PRODUCER COMMISSION RECEIVABLE	-			-
MISCELLANEOUS RECEIVABLES	-			-
FIXED ASSETS	12,295		12,295	-
TOTAL ASSETS	<u>1,561,951</u>	<u>-</u>	<u>46,559</u>	<u>1,515,392</u>
<u>LIABILITIES AND EQUITY:</u>				
<u>RESERVE FOR</u>				
UNEARNED PREMIUM				470,649
ADVANCE PREMIUM				-
UNPAID LOSSES				214,507
UNPAID LOSS ADJUSTMENT EXPENSE				66,203
UNPAID PREMIUM TAXES				302
COMMISSION PAYABLE				7,004
<u>OPERATING EXPENSES:</u>				
ACCRUED EXPENSES				71,818
POST RETIREMENT BENEFITS				1,022,754
PENSION LIABILITY				288,423
OTHER				-
AMOUNTS WITHHELD FOR OTHERS				<u>5,175</u>
TOTAL LIABILITIES				<u>2,146,835</u>
MEMBERS' EQUITY (DEFICIT)				<u>(631,443)</u>
TOTAL LIABILITIES AND EQUITY				<u>1,515,392</u>

MARYLAND JOINT INSURANCE ASSOCIATION
INCOME STATEMENT AND EQUITY ACCOUNT
December 31, 2018

	<u>QUARTER</u>	<u>YEAR-TO-DATE</u>
<u>UNDERWRITING INCOME:</u>		
PREMIUMS EARNED	<u>213,137</u>	<u>213,137</u>
<u>DEDUCTIONS:</u>		
LOSSES INCURRED	75,196	75,196
LOSS EXPENSES INCURRED	38,993	38,993
COMMISSIONS	12,341	12,341
OPERATING EXPENSES INCURRED	224,117	224,117
PREMIUM TAXES INCURRED	<u>4,220</u>	<u>4,220</u>
TOTAL DEDUCTIONS	<u>354,867</u>	<u>354,867</u>
NET UNDERWRITING GAIN OR (LOSS)	<u>(141,730)</u>	<u>(141,730)</u>
<u>OTHER INCOME OR (OUTGO):</u>		
NET INVESTMENT INCOME	-	-
MISCELLANEOUS INCOME	<u>5,518</u>	<u>5,518</u>
	<u>5,518</u>	<u>5,518</u>
<u>EQUITY ACCOUNT:</u>		
BEGINNING MEMBERS' EQUITY (DEFICIT)	(493,192)	(493,192)
NET INCOME OR (LOSS)	(136,212)	(136,212)
CHANGE IN MINIMUM PENSION LIABILITY	-	-
UNASSIGNED FUNDS (PENSION)	-	-
UNASSIGNED FUNDS (ACCUM POST RET BEN)	-	-
CHANGE IN ASSETS NOT ADMITTED	(2,039)	(2,039)
CHANGES TO PENSION & APRB REPORTING	-	-
PRIOR PERIOD CHANGES POST AUDIT	-	-
ASSESSMENTS OR (DISTRIBUTIONS)	<u>-</u>	<u>-</u>
NET CHANGE IN EQUITY	<u>(138,251)</u>	<u>(138,251)</u>
ENDING MEMBERS' EQUITY (DEFICIT)	<u><u>(631,443)</u></u>	<u><u>(631,443)</u></u>

Maryland Joint Insurance Association
Members' Account
The Quarter and Year Ending December 31, 2018

Exhibit 3A

Item	Description	Quarter-To-Date						Total	Year-To-Date						Total
		Policy Year					ADVANCE		Policy Year					ADVANCE	
		2015	2016	2017	2018	2019	2020		2015	2016	2017	2018	2019	2020	
<u>Income Received:</u>															
1	Premiums Written				(9,289)	220,288		210,999				(9,289)	220,288		210,999
2	Interest							-							-
3	Miscellaneous					5,518		5,518					5,518		5,518
4	Total Income Received				(9,289)	225,806		216,517				(9,289)	225,806		216,517
<u>Expenses Paid:</u>															
5	Losses			15,344	41,699	2,076		59,119			15,344	41,699	2,076		59,119
6	Loss Adjustment Expenses		351	3,486	19,026	12,508		35,371		351	3,486	19,026	12,508		35,371
7	Commissions				(201)	12,542		12,341				(201)	12,542		12,341
8	Operating Expenses	10,845	2,724	-	32,432	184,525		230,526	10,845	2,724	-	32,432	184,525		230,526
9	Premium Taxes				4,345			4,345				4,345			4,345
10	Total Expenses Paid	10,845	3,075	18,830	97,301	211,651		341,702	10,845	3,075	18,830	97,301	211,651		341,702
11	Net Cash Income	(10,845)	(3,075)	(18,830)	(106,590)	14,155		(125,185)	(10,845)	(3,075)	(18,830)	(106,590)	14,155		(125,185)
<u>Deduct Ending Reserves For:</u>															
12	Losses			7,447	175,967	31,093		214,507			7,447	175,967	31,093		214,507
13	Loss Adjustment Expense			1,819	52,914	11,470		66,203			1,819	52,914	11,470		66,203
14	Operating Expenses			2,618	3,492	65,708		71,818			2,618	3,492	65,708		71,818
15	Premium Taxes			622	(4,540)	4,220		302			622	(4,540)	4,220		302
16	Unearned Premiums				252,441	218,208		470,649				252,441	218,208		470,649
<u>Add Beginning Reserves For:</u>															
17	Losses			11,050	187,380			198,430			11,050	187,380			198,430
18	Loss Adjustment Expense			2,700	59,881			62,581			2,700	59,881			62,581
19	Operating Expenses	10,845	2,724	2,618	62,040	-		78,227	10,845	2,724	2,618	62,040	-		78,227
20	Premium Taxes			622	(195)			427			622	(195)			427
21	Unearned Premiums				447,333	25,454		472,787				447,333	25,454		472,787
22	Change In Underwriting Reserves	10,845	2,724	4,484	276,165	(305,245)		(11,027)	10,845	2,724	4,484	276,165	(305,245)		(11,027)
<u>Other Reserve Changes</u>															
<u>Deduct Beginning Reserves For:</u>															
23	Accrued Investment Interest														
24	Minimum Pension Liability				(638,405)			(638,405)				(638,405)			(638,405)
25	Accum Post Ret Benefits				87,483			87,483				87,483			87,483
26	Non-Admitted Assets				(44,521)			(44,521)				(44,521)			(44,521)
<u>Add Ending Reserves For:</u>															
27	Accrued Investment Interest														
28	Minimum Pension Liability (new method)					(638,405)		(638,405)					(638,405)		(638,405)
29	Accum Post Ret Ben: Unassigned Funds (new method)					87,483		87,483					87,483		87,483
30	Non-Admitted Assets					(46,560)		(46,560)					(46,560)		(46,560)
31	Change In Pension Liability	-	-	-	638,405	(638,405)	-	-	-	-	-	638,405	(638,405)	-	-
32	Change in Accum Post Ret Ben				(87,483)	87,483		-				(87,483)	87,483		-
33	Change in Non-Admitted Assets				44,521	(46,560)		(2,039)				44,521	(46,560)		(2,039)
34	Assessments or (Distributions)														
35	PRIOR PERIOD ENTRY: Post Audit Total One-time Changes to Equity														
36	Change In Members' Equity		(351)	(14,346)	765,018	(888,572)	-	(138,251)		(351)	(14,346)	765,018	(888,572)	-	(138,251)
37	Beginning Members' Equity (Deficit)	2,233,032	(386,768)	(870,954)	(1,468,502)	-		(493,192)	2,233,032	(386,768)	(870,954)	(1,468,502)	-		(493,192)
38	Policy Year Rollover														
39	Ending Members' Equity (Deficit)	2,233,032	(387,119)	(885,300)	(703,484)	(888,572)	-	(631,443)	2,233,032	(387,119)	(885,300)	(703,484)	(888,572)	-	(631,443)

Maryland Joint Insurance Association
Statistical Report Of Premiums
The Quarter and Year Ending December 31, 2018

Exhibit 4A

		Quarter-To-Date						Year-To-Date								
Item	Description	Policy Year					ADVANCE	Total	Policy Year					ADVANCE	Total	
		2015	2016	2017	2018	2019	2020		2015	2016	2017	2018	2019	2020		
<u>Premiums Written</u>																
1	Fire				(6,055)	67,502		61,447				(6,055)	67,502		61,447	
2	Allied Lines				(760)	13,261		12,501				(760)	13,261		12,501	
3	Homeowners				(2,474)	139,525		137,051				(2,474)	139,525		137,051	
4	Total	-	-	-	(9,289)	220,288	-	210,999	-	-	-	(9,289)	220,288	-	210,999	
<u>Beginning Unearned Premiums</u>																
5	Fire				125,839	4,653		130,492				125,839	4,653		130,492	
6	Allied Lines				27,146	1,152		28,298				27,146	1,152		28,298	
7	Homeowners				294,348	19,649		313,997				294,348	19,649		313,997	
8	Total	-	-	-	447,333	25,454	-	472,787	-	-	-	447,333	25,454	-	472,787	
<u>Ending Unearned Premiums</u>																
9	Fire				68,810	63,198		132,008				68,810	63,198		132,008	
10	Allied Lines				14,727	12,822		27,549				14,727	12,822		27,549	
11	Homeowners				168,904	142,188		311,092				168,904	142,188		311,092	
12	Total	-	-	-	252,441	218,208	-	470,649	-	-	-	252,441	218,208	-	470,649	
<u>Earned Premiums</u>																
13	Fire				50,974	8,957	-	59,931				50,974	8,957	-	59,931	
14	Allied Lines				11,659	1,591	-	13,250				11,659	1,591	-	13,250	
15	Homeowners				122,970	16,986	-	139,956				122,970	16,986	-	139,956	
16	Total	-	-	-	185,603	27,534	-	213,137	-	-	-	185,603	27,534	-	213,137	

Maryland Joint Insurance Association
Statistical Report Of Losses
The Quarter and Year Ending December 31, 2018

Exhibit 4B

		Quarter-To-Date					
Item	Description	Policy Year					Total
		2015	2016	2017	2018	2019	
<u>Paid Losses</u>							
1	Fire			-	-	99	99
2	Allied Lines			-	-	1,977	1,977
3	Homeowners			15,344	41,699	-	57,043
4	Total	-	-	15,344	41,699	2,076	59,119
<u>Ending Loss Reserves</u>							
5	Fire			-	12,995	5,014	18,009
6	Allied Lines			-	4,171	3,459	7,630
7	Homeowners			7,447	158,801	22,620	188,868
8	Total	-	-	7,447	175,967	31,093	214,507
<u>Beginning Loss Reserves</u>							
9	Fire			-	17,056		17,056
10	Allied Lines			-	13,337		13,337
11	Homeowners			11,050	156,987		168,037
12	Total	-	-	11,050	187,380	-	198,430
<u>Incurred Losses</u>							
13	Fire			-	(4,061)	5,113	1,052
14	Allied Lines			-	(9,166)	5,436	(3,730)
15	Homeowners			11,741	43,513	22,620	77,874
16	Total	-	-	11,741	30,286	33,169	75,196
<u>Ending IBNR Loss Reserves</u>							
17	Fire				12,995	5,014	18,009
18	Allied Lines				4,171	1,436	5,607
19	Homeowners				30,781	11,379	42,160
20	Total (Included In Item 8)	-	-	-	47,947	17,829	65,776
<u>Beginning IBNR Loss Reserves</u>							
21	Fire				17,056		17,056
22	Allied Lines				5,337		5,337
23	Homeowners				40,987		40,987
24	Total (Included In Item 12)	-	-	-	63,380	-	63,380

Year-To-Date					Total
Policy Year					
2015	2016	2017	2018	2019	
		-	-	99	99
		-	-	1,977	1,977
		15,344	41,699	-	57,043
-	-	15,344	41,699	2,076	59,119
		-	12,995	5,014	18,009
		-	4,171	3,459	7,630
		7,447	158,801	22,620	188,868
-	-	7,447	175,967	31,093	214,507
		-	17,056		17,056
		-	13,337		13,337
		11,050	156,987		168,037
-	-	11,050	187,380	-	198,430
		-	(4,061)	5,113	1,052
		-	(9,166)	5,436	(3,730)
		11,741	43,513	22,620	77,874
-	-	11,741	30,286	33,169	75,196
			12,995	5,014	18,009
			4,171	1,436	5,607
			30,781	11,379	42,160
-	-	-	47,947	17,829	65,776
			17,056		17,056
			5,337		5,337
			40,987		40,987
-	-	-	63,380	-	63,380

Maryland Joint Insurance Association
Statistical Report Of Loss Adjustment Expenses
The Quarter and Year Ending December 31, 2018

Exhibit 4C

		Quarter-To-Date					
		Policy Year					Total
Item	Description	2015	2016	2017	2018	2019	
<u>Paid Loss Expenses</u>							
1	Fire		-	-	1,434	1,997	3,431
2	Allied Lines		-	-	822	1,806	2,628
3	Homeowners		351	3,486	16,770	8,705	29,312
4	Total	-	351	3,486	19,026	12,508	35,371
<u>Ending Loss Expense Reserves</u>							
5	Fire			-	3,516	1,356	4,872
6	Allied Lines			-	3,082	1,809	4,891
7	Homeowners			1,819	46,316	8,305	56,440
8	Total	-	-	1,819	52,914	11,470	66,203
<u>Beginning Loss Expense Reserves</u>							
9	Fire			-	4,613		4,613
10	Allied Lines			-	6,903		6,903
11	Homeowners			2,700	48,365		51,065
12	Total	-	-	2,700	59,881	-	62,581
<u>Incurred Loss Expenses</u>							
13	Fire		-	-	337	3,353	3,690
14	Allied Lines		-	-	(2,999)	3,615	616
15	Homeowners		351	2,605	14,721	17,010	34,687
16	Total	-	351	2,605	12,059	23,978	38,993

Year-To-Date					
Policy Year					Total
2015	2016	2017	2018	2019	
	-	-	1,434	1,997	3,431
	-	-	822	1,806	2,628
	351	3,486	16,770	8,705	29,312
-	351	3,486	19,026	12,508	35,371
		-	3,516	1,356	4,872
		-	3,082	1,809	4,891
		1,819	46,316	8,305	56,440
-	-	1,819	52,914	11,470	66,203
		-	4,613		4,613
		-	6,903		6,903
		2,700	48,365		51,065
-	-	2,700	59,881	-	62,581
	-	-	337	3,353	3,690
	-	-	(2,999)	3,615	616
	351	2,605	14,721	17,010	34,687
-	351	2,605	12,059	23,978	38,993

Maryland Joint Insurance Association
Computation Of Case & IBNR Loss Reserves As Of
December 31, 2018
Policy Year

<u>Loss Case Reserves</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Total</u>
Fire	-	-	-	-	-	-	-
Allied Lines	-	-	-	-	-	2,023	2,023
Homeowners	-	-	-	7,447	128,020	11,241	146,708
Total	-	-	-	7,447	128,020	13,264	148,731

<u>Loss IBNR Reserves</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Total</u>
Fire	-	-	-	-	12,995	5,014	18,009
Allied Lines	-	-	-	-	4,170	1,435	5,605
Homeowners	-	-	-	-	30,781	11,379	42,160
Total	-	-	-	-	47,946	17,828	65,774

<u>Total Loss Reserves</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Total</u>
Fire	-	-	-	-	12,995	5,014	18,009
Allied Lines	-	-	-	-	4,170	3,458	7,628
Homeowners	-	-	-	7,447	158,801	22,620	188,868
Total	-	-	-	7,447	175,966	31,092	214,505

Maryland Joint Insurance Association
Computation Of Allocated And Unallocated Loss Adjustment Expense Reserves
December 31, 2018
Policy Year

Loss Adjustment Expense Reserves		<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	Allocated <u>Total</u>	Unallocated <u>Total</u>	LOB <u>Total</u>
<u>Allocated:</u>										
Fire - Case	3.80%	-	-	-	-	-	-	-		
Fire - IBNR	7.60%	-	-	-	-	988	381	1,369		1,369
Allied - Case	19.96%	-	-	-	-	-	404	404		
Allied - IBNR	39.91%	-	-	-	-	1,664	573	2,237		2,641
Homeowners - Case	9.01%	-	-	-	671	11,535	1,013	13,219		
Homeowners - IBNR	18.02%	-	-	-	-	5,547	2,050	7,597		20,816
Subtotal		-	-	-	671	19,734	4,421	24,826		24,826
<u>Unallocated:</u>										
Fire - Case	9.73%	-	-	-	-	-	-		-	
Fire - IBNR	19.45%	-	-	-	-	2,528	975		3,503	3,503
Allied - Case	17.01%	-	-	-	-	-	344		344	
Allied - IBNR	34.01%	-	-	-	-	1,418	488		1,906	2,250
Homeowners - Case	15.42%	-	-	-	1,148	19,741	1,733		22,622	
Homeowners - IBNR	30.84%	-	-	-	-	9,493	3,509		13,002	35,624
Subtotal		-	-	-	1,148	33,180	7,049		41,377	41,377
Total		-	-	-	1,819	52,914	11,470			66,203

Summary By Line

Expense Reserves	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Total</u>
Fire	-	-	-	-	3,516	1,356	4,872
Allied Lines	-	-	-	-	3,082	1,809	4,891
Homeowners	-	-	-	1,819	46,316	8,305	56,440
Total	-	-	-	1,819	52,914	11,470	66,203